

# A Smart Journey to Azure with Tech Data Cloud Assessment & Migration Services



The client is one of the largest providers of clinical equipment services for healthcare facilities and an American Fortune 500 company, which has been serving the healthcare industry for more than 70 years. They modernized their legacy data center infrastructure using Tech Data's Cloud Assessment and Migration Services, to improve application performance and reduce recovery time.

### THE CLIENT'S CHALLENGES

The client was getting close to the renewal of their datacenter contract. Their existing datacenters were built and hosted on legacy infrastructure, making it difficult and time-consuming for their IT team to scale and provision new environments. In addition to this they were facing other problems such as delays in data transfer, user access, and security issues.



There was limited information on the design and code of their legacy applications as there were no in-house experts for these applications. Their IT landscape was fragmented, unstable and expensive, making it difficult to deliver services at speed, so when looking for alternatives they found that moving to Azure cloud is their best option.

### **TECH DATA CLOUD ASSESSMENT & MIGRATION SERVICES**

Tech Data executed a datacenter migration to Azure cloud IaaS for the client, from discovery and assessment to the development, integration, final deployment and management. The new cloud environment was integrated with OpsRamp, to connect multiple systems, platforms, services and tools onto a single platform, and gain a holistic view and operational insights. The PaaS migration to Azure ensured swift application modernization, enabling the client to go server-less quickly, and automation removed manual dependency for scaling and provisioning in cloud. The links between their devices and other networks were encrypted using VPN tunnels, along with an improvement in their network security and fire walls. Security policies were applied to each layer for protection from unauthorized access. We set up comprehensive protocols and processes for business continuity and disaster recovery (BCDR).

### **BUSINESS OUTCOMES GAINED BY THE CLIENT**

The client's IT team now focuses on projects aligned with business goals due to the simplification of management tasks. The accomplishment of migrating to cloud enabled the IT team to innovate and deliver faster for their customers. They are now more competitive, with a marked increase in customer satisfaction and productivity. Their IT has transformed from a cost center to a center for business innovation with a strategic role in the enterprise.

## THE BENEFITS FOR THE CLIENT



## ABOUT TECHDATA

From the smart phone in a user's hand to complex solutions powering a global enterprise, Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance.

As the world's leading end-to-end technology distributor, we put singular focus on our customers' needs and goals with the objectivity of a true strategic partner. With reach, capabilities and resources that span the technology continuum, we are a vital link in the IT channel, delivering the insights and optimized solutions our channel partners depend on to compete in the market today, tomorrow and into the future.

Tech Data is currently ranked No. 83 on the Fortune 500® and has been named one of Fortune's "World's Most Admired Companies" for nine consecutive years.